

MONTHLY

NEWSLETTER

AUGUST 2025



**WORLD
HEART DAY**

SEPTEMBER 29

PRESIDENT'S MESSAGE

CHALLENGES IN HEALTHCARE INSURANCE

Dear Members,

As President of AHPI-Tamil Nadu, I wish to draw your attention to the pressing issues currently faced by hospitals in our state with certain health insurance providers, most notably Bajaj Allianz and Care Insurance. These challenges are not isolated incidents but reflect a broader systemic problem that is affecting patient care hospital sustainability, and the trust between stakeholders in the healthcare ecosystem.



ROLE OF AHPI (CENTRAL AND STATE)

AHPI at the central level has been continuously engaging with the General Insurance Council (GIC) to bring these issues to the forefront of negotiations with insurers. The council has been urged to uphold fairness, transparency, and ethical practices in claim settlements and package structuring.

EFFORTS BY AHPI-TN

At the state level, AHPI-Tamil Nadu has initiated several proactive steps:

Evidence-based data Collection from Member Hospitals: We are in the process of gathering detailed data on disallowed claims, forced package cases, and related grievances. This data will be compiled and presented to the Insurance Regulatory and Development Authority of India (IRDA) as collective evidence to push for regulatory action.

Member Representation: Through your cooperation, AHPI-TN will ensure that the genuine concerns of hospitals in Tamil Nadu are strongly represented at both state and national levels.

Collaborative Advocacy: We are actively working with AHPI Central to present a unified front and to engage constructively with insurance companies and regulatory bodies.

Your timely cooperation in sharing accurate and comprehensive data is crucial. Only with consolidated evidence can we effectively demand accountability and corrective measures from insurers. Together, we can ensure that hospitals are not unfairly penalized, patients receive the rightful benefits of their insurance coverage, and the dignity of our profession is preserved.

We assure you that AHPI-TN will continue to lead these efforts with determination and transparency. We seek your continued support in this collective mission to safeguard the interests of both healthcare providers and the patients we serve.

KEY ISSUES FACED

DISALLOWING APPROVED CLAIMS:

We have observed an alarming trend where claims, initially approved by insurers, are subsequently disallowed without transparent justification. This practice not only undermines the financial stability of hospitals but also creates undue hardship for patients and their families.

FORCING PACKAGE RATES

Insurance companies are increasingly attempting to enforce package rates that are unilaterally determined and not aligned with the actual costs of delivering quality care. Such coercive practices compromise standards of treatment and erode the autonomy of healthcare providers.

Dr. Sathish Devadoss
President, AHPI - TN

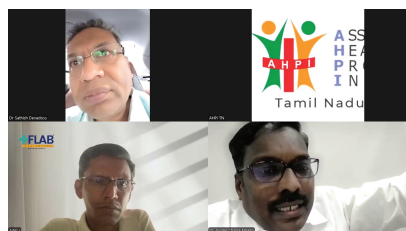


AHPI-TN TRAINING FORUM: NURSING SKILL DEVELOPMENT PROGRAM

The AHPI-Tamil Nadu Chapter, through its Training Forum, conducted a Nursing Skill Development Program at Sri Kamatchi Medical Centre, Thanjavur on 22nd August 2025 and at Devadoss Hospital Madurai on 23rd August 2025. The programs were designed to strengthen the clinical competencies of nursing professionals, focusing on patient safety, best practices in clinical care, and quality improvement methods. Experienced trainers facilitated interactive sessions, practical demonstrations, and case-based learning, enabling participants to enhance their skills and confidence in handling real-world clinical scenarios.

This initiative reflects AHPI-TN's continued commitment to capacity building, workforce empowerment, and raising the standards of nursing care across member hospitals in Tamil Nadu.

VIRTUAL MEETING WITH TNASDC – EXPLORING PARTNERSHIP FOR HEALTHCARE SKILL DEVELOPMENT



A virtual meeting was held on 13th August 2025 with the Tamil Nadu Apex Skill Development Council (TNASDC) to explore a potential partnership with the Association of Healthcare Providers India – Tamil Nadu Chapter (AHPI-TN). The discussion focused on initiating short-term healthcare courses aimed at creating meaningful job opportunities for deserving candidates across Tamil Nadu.

JEEVAN THANJAVUR – STRENGTHENING SMALL AND MEDIUM HOSPITALS

The JEEVAN Thanjavur Program was successfully conducted on 9th August 2025 at Thanjavur, organized by the Consortium of Accredited Healthcare Organizations (CAHO) in collaboration with Sri Kamatchi Medical Centre, Thanjavur. This one-day seminar focused on strengthening small and medium hospitals by offering expert insights and practical sessions on critical topics, including NABH compliance, infection control, medico-legal preparedness, cashless insurance processes, inventory management, and pharmacy operations. The event witnessed enthusiastic participation from over 500 hospital directors, doctors, and managers representing healthcare institutions across Tamil Nadu. Key dignitaries from AHPI-TN were present including Mr. Adel, Secretary, Dr. M.K. Eniyan, Joint Secretary, East Zone Coordinators: Dr. C.J. Ravi and Dr. Arjun Sundaram, South Zone Coordinators: Dr. A. Francis Roy and Dr. Balamurugan.





Scan to Register

 November 8, 2025 Saturday
  Merlis Hotel, Coimbatore

REGISTER NOW

WHY JOIN AHPI?

- **Unified Voice:** Be part of a strong collective that advocates for hospitals' interests in policy, legal, and regulatory matters.
- **Legal Support:** Gain access to forums addressing medico-legal challenges, legal literacy, and rights protection for healthcare providers.
- **Policy Influence:** Participate in shaping fair government insurance tariffs and healthcare regulations through organized advocacy.
- **Skill Development:** Upskill your workforce with access to training programs, workshops, and structured learning opportunities.
- **Procurement Advantage:** Collaborate on procurement strategies for cost-effective and quality medical supplies and services.
- **Knowledge Sharing:** Contribute to and benefit from publications, newsletters, blogs, and best practice documentation.
- **Government Relations:** Engage constructively with state health authorities to align with public health programs and reforms.

MEMBERSHIP DETAILS

3 YEARS MEMBERSHIP FEES	
0 - 50 Beds	₹7,500
51 - 100 Beds	₹15,000
101 - 200 Beds	₹30,000
More than 200 Beds	₹60,000

LIFE MEMBERSHIP FEES	
Less than 100 Beds	₹2,00,000
101 - 200 Beds	₹3,00,000
More than 200 Beds	₹5,00,000
More than 2 Units	₹10,00,000

ACCOUNT DETAILS

Account Name: AHPI Tamilnadu
Account Number: 50200039785901
Bank Name: HDFC Bank
Branch Name: North Veli Street, Madurai
IFSC Code: HDFC0000123

Scan to Join Membership



Address for Correspondence

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