



ASSOCIATION OF
HEALTHCARE
PROVIDERS
INDIA

Tamil Nadu Chapter

NEWSLETTER

MAY 2025



World Blood Donor Day
14 June, 2025

PRESIDENT'S MESSAGE

Harnessing Collective Strength: AHPI-TN's Group Procurement Initiative



Dear Members,

It is with great enthusiasm that I address you today regarding a transformative initiative that promises to elevate the operational efficiency and financial health of our healthcare institutions—the AHPI-TN Group Procurement Program.

A Collaborative Approach to Cost Optimization

In our pursuit of delivering exemplary healthcare, controlling costs remains a persistent challenge. Recognizing this, AHPI-TN has launched a group procurement initiative designed to leverage our collective purchasing power. By uniting as a consortium, our hospitals and health facilities can negotiate better deals with suppliers, ensuring quality and affordability go hand in hand.

The Power of Bulk Purchasing

One of the core advantages of this approach is the ability to buy in bulk. When we pool our procurement requirements, we significantly increase our order volumes, which translates into discounted prices from vendors. This bulk buying not only reduces the per-unit cost of essential goods—such as medical consumables, pharmaceuticals, and equipment—but also streamlines our supply chain, reducing logistical complexities and delays.

Negotiable Costs and Standardized Quality

Another key benefit is enhanced negotiation leverage. With a consolidated demand, we can negotiate more favorable terms, including pricing, delivery schedules, and after-sales support. Importantly, our focus remains on maintaining standardized quality, ensuring that cost savings do not compromise patient safety or care standards. Through curated supplier partnerships and stringent quality assessments, we guarantee that our procurement meets the highest benchmarks.

Benefits Beyond Cost Savings

This initiative is not solely about reducing expenses. It fosters transparency, consistency, and efficiency across our member institutions. Additionally, it encourages collaborative relationships with suppliers, leading to better service levels and innovative solutions tailored to our needs.

Moving Forward

I urge all members to actively participate in this collective effort. The success of the AHPI-TN Group Procurement Program hinges on our unified commitment and proactive engagement. Together, we can optimize resource utilization, enhance patient care, and strengthen the financial sustainability of our healthcare ecosystem.

Let us harness the collective strength of AHPI-TN to achieve greater efficiencies and improved health outcomes for the communities we serve.

Thank you for your continued dedication and support.

Warm regards,

Dr Sathish Devadoss
President, AHPI-TNm

NORTH - ZONE, MEETING

The AHPI Tamil Nadu State Chapter – North Zone Meeting was successfully held on Saturday, 17th May 2025 at Ramada Plaza, Guindy, Chennai. The session focused on the theme “Financial Fitness for Healthcare Professionals”, featuring an insightful address by Mr. R. Sivaramakrishnan, Co-founder & CEO of Sincere Syndication. His presentation emphasized the importance of financial planning and investment strategies tailored for healthcare professionals, offering valuable takeaways for managing personal and professional finances effectively.

In addition to the keynote session, members of the Executive Committee of AHPI-TN presented updates on the chapter's recent activities and initiatives. These included highlights from training programs, advocacy efforts, and preparations for upcoming events aimed at enhancing healthcare delivery and professional development across the state.

The meeting concluded with an engaging networking dinner, providing a platform for members to connect, exchange ideas, and strengthen collaboration within the healthcare community.



NORTH - ZONE, HOSPITAL VISITS



NEW OFFICE BEARERS (2025–2027)

We are pleased to announce the elected Office Bearers for the term 2025–2027. We look forward to their leadership and continued contribution to advancing the mission of our association.



Dr Sathish Devadoss
Devadoss Hospital Pvt Ltd
President AHPI-TN



Mr Rambabu
Sabarmathi Health Retreat
Vice President AHPI-TN



Mrs Gayathri Sandeep
Seethapathy Clinic & Hospital
Vice President AHPI-TN



Mr Adel J
FLAB Healthcare
Secretary AHPI-TN



Dr M K Eniyan
Sri Kamatchi Medical Centre
Joint Secretary AHPI-TN



Mrs Sandhya Cherian
Frontier Lifeline Hospital
Treasurer AHPI-TN

WHY JOIN AHPI?

- **Unified Voice:** Be part of a strong collective that advocates for hospitals' interests in policy, legal, and regulatory matters.
- **Legal Support:** Gain access to forums addressing medico-legal challenges, legal literacy, and rights protection for healthcare providers.
- **Policy Influence:** Participate in shaping fair government insurance tariffs and healthcare regulations through organized advocacy.
- **Skill Development:** Upskill your workforce with access to training programs, workshops, and structured learning opportunities.
- **Procurement Advantage:** Collaborate on procurement strategies for cost-effective and quality medical supplies and services.
- **Knowledge Sharing:** Contribute to and benefit from publications, newsletters, blogs, and best practice documentation.
- **Government Relations:** Engage constructively with state health authorities to align with public health programs and reforms.

MEMBERSHIP DETAILS

3 YEARS MEMBERSHIP FEES		
1.	0 - 50 Beds	Rs.7,500
2.	51 - 100 Beds	Rs.15,000
3.	101 - 200 Beds	Rs.30,000
4.	More than 200 Beds	Rs.60,000

AHPI-TN LIFE MEMBERSHIP FEES STRUCTURE		
1.	Less than 100 Beds	Rs.2,00,000
2.	101 - 200 Beds	Rs.3,00,000
3.	More than 200 Beds	Rs.5,00,000
4.	More than 2 Units	Rs.10,00,000

ACCOUNT DETAILS

Account Name: AHPI Tamilnadu

Account Number: 50200039785901

Bank Name: HDFC Bank

Branch Name: North Veli Street, Madurai

IFSC Code: HDFC0000123

Scan to Join
Membership



Address for Correspondence

President - AHPI TN Chapter, Devadoss Hospital
75/1, Alagarkovil Road, Surveyor Colony,
Madurai - 625 007. Tamil Nadu.

Ms. Lavanya Moorthy

AHPI Secretarial Executive, AHPI-TN

☎ +91 98401 99979

✉ secretarialexecutiveaphi@gmail.com